

YOU ARE INVITED  
TO ATTEND!



ILLINOIS TAX INCREMENT ASSOCIATION

# YOU ARE INVITED ITIA 2010 Fall CONFERENCE

Register Now !  
September 22-23, 2010  
Union League Club of  
Chicago, Illinois

ITIA  
23 Years of  
Providing  
Service In  
2010!

## Fall Conference at Union League Club of Chicago



*We've moved the ITIA's 2010 Fall Conference to the Union League of Chicago!*

From those new to Tax Increment Financing to "old hands", from municipal officials to private sector professionals, the ITIA 2010 Fall Conference is designed to tell you more about this important economic development tool and how it is making a difference rebuilding Illinois communities.

Join with community leaders and economic development professionals from across Illinois to learn more about the issues and trends affecting local economic development, and how tax increment financing is being used to encourage development and redevelopment.

Take this opportunity to look inside, review the preliminary agenda, and then make arrangements to attend this important event!

### See Inside!

- 2010 Fall Conference
- Sponsorship Opportunities
- Preliminary Agenda
- Registration Information

This year the ITIA Fall Conference and Workshops will be held at the Union League Club of Chicago that includes a special room rate available to those who register for a room by August 30.

This brochure includes all the information you need to register and take part.

*We look forward to seeing you at the Beautiful Union League Club of Chicago.  
September 22-23, 2010.*

**NON-MEMBER MUNICIPALITY WHO JOINS PRIOR to CONFERENCE WILL RECEIVE SPECIAL DISCOUNT on CONFERENCE REGISTRATION FEE**

Due to the economic times Illinois municipalities are experiencing, the ITIA is offering a 2 for 1 conference registration fee to new communities that join ITIA prior to the conference. Eligible communities are those that have not belonged to the ITIA in the past and must submit a completed membership application and conference registration form along with their check to the ITIA.

**Public Sector Member** \$375 per fiscal year (July 1 to June 30) for municipalities that have established one of more priority tax TIFS.

The ITIA is a public-private organization, governed by a Board of Directors; a majority of the members of the Board are mayors and village presidents representing a diverse group of cities, towns and villages from across Illinois, representing over 80% of TIF redevelopment projects in the state.

**Membership Application**  
on the ITIA Website  
[www.illinois-tif.com](http://www.illinois-tif.com)

## ITIA 2010 Fall Conference

### Become a Fall Conference Sponsor!

In order to provide the outstanding Fall Conference for which ITIA is known yet still keep registration fees reasonably low, **Conference sponsors are critically needed.** Sponsorship opportunities are available in four categories of support for the ITIA 2010 Fall Conference.

**Platinum Sponsorship** is available to those who provide major assistance (\$2,500 or more) in support of a critical program cost item such as: production of the program book, underwriting the cost of audio-visual equipment rental and operation, or the underwriting of all or part of the membership luncheon, reception, dinner, or continental breakfast. Sustaining Sponsors will be listed as such on all conference and program materials, receive a special recognition at the membership dinner, have special signage with their corporate or municipal logo present at all conference sessions and events, and will be entitled to **four** complementary conference registrations. Platinum Sponsors will be provided with table-top display space at the Conference if desired.

**Gold Sponsorship** is available to those providing \$1,500 in support of conference activities. Supporting Sponsors will be listed as such on all conference and program materials, receive special recognition at the membership dinner, are listed on signage at all conference sessions and events, and will be entitled to **three** complementary conference registrations.

**Silver Sponsorship** is available to those providing \$750 in support for conference activities, or who provide other necessary in-kind support. Contributing Sponsors will be listed as such on all conference and program materials, be recognized at the membership dinner, be listed on general signage at conference registration and check-in, and will be entitled to **two** complementary conference registrations.

**Bronze Sponsorship** is available to those providing \$500 in support for conference activities, or who provide other necessary in-kind support. Contributing Sponsors will be listed as such on all conference and program materials, be recognized at the membership dinner, and be listed on general signage at conference registration and check-in, and will be entitled to **one** complementary conference registration.

All sponsors will be provided with special sponsor ribbons color-coded to sponsorship level for quick identification and recognition.

Those interested in becoming an ITIA Spring Conference sponsor, or wanting to explore how they may be able to support the ITIA and the Conference program, should contact ITIA Executive Director Thomas R Henderson by phone (217-523-4905) or via E-mail at [thenderson@illinois-tif.com](mailto:thenderson@illinois-tif.com).

**All Conference support is recognized and very much appreciated!**

# Preliminary Agenda

**WEDNESDAY, September 22, 2010**

9:00 AM • 3:00 PM Check-In & Registration at the Union League Club of Chicago located on the 5<sup>th</sup> Floor in the Parlor.

9:45 AM • 10:00 AM: Welcome, 5<sup>th</sup> Floor

10:00AM • 11:45 AM Concurrent Sessions:

**Small Community Forum** for attendees from small and rural communities to discuss timely TIF topics from their unique perspective. Discussion topics: Issues with Taxing Districts, Intergovernmental & Development Agreements, Clawbacks, Business Districts vs. TIF, TIF Advisors, Nearing the End of Your TIF, TIF PR and TIF reports. Time will be allotted for open discussion. *Bring your questions!* Room 710

**Urban Area Forum** discussion, led by practitioners versed in urban/suburban development & redevelopment, has been designed those officials to broaden their knowledge and to discuss issues they frequently encounter. Room 830

**WEDNESDAY, September 23, 2010 (cont)**

11:45 PM • 1:00PM: **Board meeting and Luncheon** in Union League Room, 5<sup>th</sup> Floor.

12:00PM • 1:00 PM: **Conference Luncheon** in the Main Lounge, 2<sup>nd</sup> Floor

1:15 PM • 2:00 PM: TIF Extensions.

2:00 PM • 3:15 PM: **Qualifying a Developer after the Great Recession**

3:15 PM • 3:30 PM: **Break.**

3:30PM • 5:00 PM **Presentation & Discussion on Review of the TIF Act**

5:00 PM • 5:45 PM: **Free Time for Networking.**

6:00 PM • 9:00 PM. **Reception, Dinner and Sponsor Recognition Event** at Union League Club of Chicago in the Main Dining Room, 6<sup>th</sup> Floor.

**THURSDAY, September 23, 2010**

7:30 AM • 8:45 AM: **Buffett Breakfast & all sessions** in the Crystal Room, 5th Floor.

8:45AM • 9:45 AM: **Dealing with Zombies.**

9:45AM • 10:00 AM: **Break**

10:00 AM • 11:15 AM: **Using your Incentive Tools Wisely**

11:15 AM • 12 Noon: **Legislative Update.**

12:00PM • 1:15 PM: **Closing Conference Luncheon** in the Wigwam Room, 3<sup>rd</sup> Floor

***Please Note:** Preliminary Agenda subject to change. All business sessions will held at the Union League Club of Chicago. Check final agenda at Check-In and Registration.*

## Fall Conference & Union League Club of Chicago Room Registration

**CONFERENCE REGISTRATION:**

The conference fee for each ITIA member is \$295. The conference fee for non-members is \$495. See page two for a special rate for non-municipal members who join ITIA prior to the conference. Fees are for one breakfast, two luncheons, meeting refreshments, reception and dinner, and all program materials. Add \$95 for each spouse or guest attending the reception and dinner. Mail checks and a copy of the form below to the address

provided. **PLEASE NOTE:** Because we are required to guarantee attendee counts for meal functions in advance of the Conference, registration fees cannot be refunded after September 9, 2010.

**UNION LEAGUE CLUB of CHICAGO ROOM RESERVATIONS:**

Room reservations must be made with the Union League Club of Chicago by directly contacting Ms. Willie Bryant at 312-435-5015. A special conference rate of \$170 (exclusive of surcharge or other

room charges) is available until August 30. After this date rooms will be provided on a space available basis at prevailing rates. When making your reservation please indicate that you are with the "Tax Increment" group.

**Questions concerning conference registration may be made to the ITIA office.**

**Questions concerning rooms should be addressed to Ms. Willie Bryant of the Union League Club of Chicago, not ITIA staff.**

**Mail checks and a copy of this form to:**

**ITIA OFFICE**

300 East Monroe St. Suite #204  
Springfield, Illinois 62701-1466  
Phone: 217-523-4905  
FAX: 217-391-4371

*Room reservations should be made directly with the Union League Club by calling*

*Ms. Willie Bryant*

*312-435-5015 (Direct)*

*Conference rate available through August 30, 2010.*

NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

AFFILIATION: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

TELEPHONE: (     ) \_\_\_\_\_ EMAIL: \_\_\_\_\_

AMOUNT ENCLOSED: \$ \_\_\_\_\_ **Make your reservation today!**

So that we can make proper arrangements, please indicate meal functions that you plan to attend. If using this form to register more than one person, please indicate the number of those you are registering for who will be attending each meal function:

- [   ] Wednesday Conference Luncheon.            [   ] Board of Directors' only meeting & luncheon.
- [   ] Wednesday Reception & Dinner.
- [   ] Thursday morning breakfast buffet.
- [   ] Thursday Closing Luncheon.

**YOUR  
INVITATION to  
the ITIA's  
2010 Fall**

**Make Your  
Reservations Now!**

**ILLINOIS TAX INCREMENT ASSOCIATION**  
300 EAST MONROE STREET, SUITE #204  
SPRINGFIELD, IL 62701-1466  
PHONE: 217-523-4905 • FAX: 217-391-4371  
VISIT US ON THE WEB • WWW.ILLINOIS-TIF.COM  
THOMAS R. HENDERSON • EXECUTIVE DIRECTOR  
E-MAIL • THENDERSON@ILLINOIS-TIF.COM



*ITIA Fall Conference at the Union League Club of Chicago,  
by Thomas R. Henderson, Executive Director*

The ITIA is holding our 2nd conference at the Union League Club of Chicago located at 65 West Jackson BLVD. This beautiful facility, located in the heart of the Chicago's Financial District, will continue to host our Fall Conferences. This facility provides the ITIA and its membership with the most up to date and professional conference facilities within the City of Chicago. Not only is the Club and its membership known for their assistance with the City in their growth and development, they are also recognized for being very active in political, economic and social awareness issues by hosting those functions at the club. The ITIA is excited to have our fall conference at this impressive facility. We look forward to seeing all of you there.

**EARLY SPONSORSHIP HELPING TO MAKE THINGS HAPPEN**

The Illinois Tax Increment Association (ITIA) could not offer these very informative and educational conferences without the sponsorship support of our private members. Please take the opportunity to personally Thank Each and Every Sponsor when you see them. They can be identified by the color coded ribbon on their name tag.

For over 23 years ITIA has been serving its members by providing education about, and the promotion of, public-private development and redevelopment and the effective use of Tax Increment Financing throughout the state.

**MANY THANKS to the  
2010 FALL CONFERENCE  
EARLY SPONSORS!**

**Platinum Sponsors**

- PGAV
- S. B. Friedman & Company

**Gold Sponsors**

- Ehlers & Associates

**Silver Sponsors**

- Evans, Froehlich, Beth & Chamley

**MEMBERSHIP CONTACT PREFERENCES**

We are always searching for new and updated methods to contact the ITIA membership. Please make sure you take the time to contact me either by phone at 217-523-4905; via e-mail at thenderson@illinois-tif.com or drop a letter in the mail to make sure that I have the most up-to-date contact information regarding your municipality or company. My goal is to keep all members fully aware of any issues affecting Tax Increment Financing in Illinois.